

Note from the Chapter President



Greetings! My name is Bob Coates and I recently stepped into the shoes of Tony Demarco as President of the Delaware Valley Chapter. Tony brought focused leadership to the board, keeping us at the “Model” Chapter level. He continues the mission with our fund raising event annual golf outing that ultimately supports scholarships for deserving ROTC students. Under his term in office we had fantastic membership meetings and expanded the chapter’s role in STEM initiatives. Out gratitude and thanks go out to Tony.

As we move into the middle of 2011, the sense among most of the board membership is that business is picking up. A federal budget has been passed, and programs that have funding are spending it! 2012 sounds like the fight on the Hill will be even more polarized as our representatives work out a path toward deficit control and reduction. The board has added a new member; Rachel Carson, President of Helicopter Tech Inc. and Ms. Patricia Woody, Department Head, NSWC Philadelphia has accepted the role as Liaison to the Board.

In early April we continued our STEM initiatives by supporting the Delaware Valley Science Fair (DVSF) with special awards for projects that could someday benefit out national defense. On April 15th we held our ROTC lunch in the Lincoln Room at the Union League. Several deserving ROTC students from local universities received scholarships towards education expenses. See more information about the event in this newsletter or under the “events” section on the NDIA website. In the future, sponsors at the annual golf outing will receive an invitation to this heart warming and patriotic event.

In May the local chapter supported the SeaPerch completion though a monetary donation and competition judging. As I write this note our chapter is putting the final touches on the annual membership event that is taking place on June 3rd at The Marvin Comisky Conference Center located at Blank

Rome downtown Philadelphia. With the former Secretary of the Navy, John Lehman and the Honorable Curt Weldon both providing comments/remarks, along with several award recipients, it will be a banner day! See the “EVENTS” tab on the website for more information.

This year’s golf tournament is moving to a new venue, Tavistock Country Club in Haddonfield, NJ. The date for the outing is August 1st. The caliber of golf, a more local venue and as always the great camaraderie and business networking will once again make this event a day to remember. Please sign up ASAP as numbers are limited! We are seeking some new players and sponsors this year, so please consider the resulting scholarships a cause you can support. Again see the “Events” tab on the website for more information. Please check the website often for updates on events and chapter news, find us at www.ndia-dvc.org.

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Join our Chapter on 

Company Profile

HELICOPTER TECH, INC.

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HTI is a woman-owned and managed small business (WOSB) founded in 1995 with a passion and vision of exceeding the expectations of our aviation customers by providing the highest quality parts, on schedule and on budget.

HTI secured a role as a Prime Contractor to the Landing Gear Prime Vendor Contract (LGPVC), a \$1.5 Billion dollar, 10 year contract awarded in May 2008 to support the US Air Force. This contract requires HTI to apply their expertise in the Supply Chain Management of nearly 1,100 various line items; from raw material procurement to final delivery of finished product. This contract now broadens the company's scope of business to incorporate support of landing gear systems fitting on 34 various platforms of fixed and rotor wing aircraft.

In support of the commercial market, HTI provides many critical time-life component aircraft parts under the Federal Aviation Administration-Parts Manufacturing Approval (FAA-PMA) program and has served more than 200 customers in the USA and over 23 foreign countries. HTI was established with an overarching goal of developing creative and innovative solutions to save aircraft operator's time and money and providing them a lower cost per flying hour.

HTI sources the manufacturing of parts to the most qualified suppliers and seeks out new sources of supply to improve on-time deliveries, reduce production lead times, reduce unit prices, and increase the quality of all Aerospace parts.

For more than fifteen years HTI has been capturing a growing share of the aviation parts manufacturing and logistics business as a result of hands-on management approach, long-term relationships with subcontractors and suppliers, quality processes, and supply chain management approach. As a result, HTI has earned a reputation for delivering quality aircraft parts on time, on budget, with 100-percent operational integrity.

HTI provides a wide range of aircraft parts manufactured by its subcontractors and suppliers and delivered through a supply chain management structure that supports domestic and international customer's demands. HTI performance in managing aircraft parts supply demand for long lead-time parts

has been exceptional. This is a result of HTI's small business agility, flexibility, and innovative approaches in meeting high demand parts requirements.

HTI plans, coordinates, directs, controls, and manages the manufacture and delivery of quality aircraft components and parts. HTI integrates materials sourcing, engineering, production and delivery with a consistent level of high quality. This results in continuous INSIGHT while reducing the need for OVERSIGHT.

The HTI ISO 9001:2008/AS9100, Rev. B certificated Quality System applies flow-down quality requirements to subcontractors and suppliers, provide direction, training, oversight, and audits that assure quality products will be delivered on-time. This system is required to ensure airworthiness, safety, and product quality.

HTI manages each supplier through scoring on their performance in meeting schedule, quality, and unit cost. HTI will continue recruiting and qualifying new sources of systems, subsystems and components to enhance the industrial base and to bring into our team additional sources; to provide a redundant capability for high demand components, to meet surge requirements, reduce normal lead times, improve quality and reduce government costs.

Helicopter Tech, Inc. (HTI) has a clear understanding of the unique and exciting challenges and opportunity provided in supporting the Aerospace Industry. HTI is ready today to meet these challenges and provide components, systems and/or subsystems to meet your current requirements.

Recent Corporate Honors, Awards & Achievements

- * Awarded 'SB Exporter of the Year Award- Eastern PA District', March 2011
- * HTI has been awarded as Small Business Exporter of the Year by Pennsylvania's Small Business Association (SBA)
- * Philadelphia 'SmartCEO' magazine's 'Brava! Women Business Achievement Award', April 2011
- * Awarded to Rachel Carson, President/ CEO—Recognizing 25 women in the local Philadelphia area for outstanding business leadership and community philanthropy.
- * Philadelphia Business Journals, '40 under Forty Award', May 2010—Awarded to Rachel Carson, President/CEO This program recognizes 40 individuals, under the age of 40, who are proven performers in their respective industries and communities. These dynamic leaders have shaped the community in ways that have made greater Philadelphia a better place to do business and live.

Judith M. Myerson
Chapter Member Profile

- * **Small Business Exporter of the Year Nomination, November 2009**
HTI was nominated as Small Business Exporter of the Year from the Commonwealth of Pennsylvania.
- * **'Pennsylvania's Best 50 Women in Business' in 2009 Nomination to Rachel Carson, President/ CEO**
Pennsylvania's Best 50 Women in Business program, conceived in 1996, recognizes women who share a commitment to business growth, to professional excellence and to the community - women who are shaping the economic future of Pennsylvania.
- * **HTI Awarded Prime Contractor to the Landing Gear Prime Vendor Contract (LGPVC), May 2008**
The LGPVC is a Small Business Set-aside, multiple award, ID/IQ (Indefinite Delivery/ Indefinite Quantity), 10 year contract, with an approximate ceiling of \$1.5B for landing gear parts to support the US Air Force. The purpose of the LGPVC is to provide a flexible vehicle for procuring spares in support of the Landing Gear Commodity Council's approximate 1,100 spare part requirements. The total requirement includes both Air Force spares and DLA landing gear parts.
- * **International Export Achievement Certificate, January 2006**—Presented to HTI by the United States Department of Commerce, US Commercial Services for recent accomplishments in the Global Marketplace
- * **MAG Grant, October 2005**
HTI was awarded the MAG Grant (Market Access Grant), by the Philadelphia World Trade Center to help support the increase of International Sales into New Markets. The MAG Grant is sponsored by the Commonwealth of Pennsylvania and the Department of Community and Economic Development.
- * **Woman Owned Small Business Exporter of the Year Nomination, March 2005.**
HTI was nominated and recognized by Pennsylvania's Small Business Association (SBA), as Woman Owned Small Business Exporter of the Year.

Judith M. Myerson currently publishes reports on innovation, strategies and feasibility of complex system integration and development of system architecture concepts for practical applications on handling resource stresses and system constraints impacting business processes, life cycle management, and risk management.

She provided strategic guidance to a senior executive of a private company to increase revenues from contract work at the U.S. Army, U.S. Navy and U.S. Air Force.

As a Department of the Army civilian at U.S. Army Electronics Command in Philadelphia, she was involved with procuring electronics and communications equipment. She was selected by an Army colonel (a senior executive) for professionalism and scholastic achievements as the only person from the facility to join the Association of the U.S. Army and Temple University's then Business and Management School Alumni Association.

Judith Myerson was accepted into the Master of Science in Engineering (Computer and Information Sciences) at the University of Pennsylvania. Completing her thesis in three months, she was awarded the degree by two PhD's in Physics. For her achievements in post baccalaureate studies in Mathematics at Temple University, she was initiated into Honorary Mathematics Society.

As a Department of the Navy civilian at the now-closed Philadelphia Naval Shipyard, she was recommended as the Alternate Designated Approving Authority while in the capacity as the ADP (Computer) Security Manager for all shipyard information and network systems.

Judith M. Myerson was invited by DISA chief to give presentation on mitigating risks with a Service Level Agreement (SLA) guarantee. After the chief's system engineering discussion with his team, she was invited to contribute to the first and early versions of NECC Annex SLA Template.

She can be reached at jmyerson@bellatlantic.net

KORUS - FTA

Helicopter Tech, Inc. has been supporting the Aerospace Industry since 1995, by supplying new replacement parts for rotor and fixed-wing aircraft for both the general aviation and military markets. Helicopter Tech utilizes a quality enriched supply chain management system to oversee the sourcing, production, storage and distribution of these parts.

We are proud that our parts are manufactured in America. However, with aircraft flying around the world, we look for opportunities to market our parts wherever there is a demand. This has led the company to place a heavy focus on exports. As a result, Helicopter Tech has customers in 23 countries, including South Korea.

I reference Helicopter Tech to highlight the importance of U.S. international trade policy. President Obama has called for the doubling of U.S. exports over the next five years to create and support two million U.S. jobs. It is an admirable goal, and to be achieved it will require an aggressive U.S. policy of lowering foreign trade barriers and forging new trade agreements. The best way to initiate this effort is for Congress to quickly approve the U.S.-Korea Free Trade Agreement (KORUS FTA).

Though US companies are currently selling its products to South Korea, a free trade agreement is critical for many reasons, including the following.

First, South Korea has agreed to a free trade agreement with the European Union and is aggressively negotiating pacts with other foreign competitors. Once the EU-Korea FTA takes effect July 1, 2011, lacking movement on the KORUS FTA, many U.S. products will be placed at a significant price disadvantage. This could lead to a long-term decline for U.S. sales. At present, Korean tariffs average 3.5 percent, ranging from zero to 8 percent on US aerospace products. However, if we implement the KORUS FTA over 92% of U.S. aerospace exports to South Korea would immediately receive duty-free treatment to again even the playing field. While tariffs on the remaining 8% of US exports to Korea would be eliminated in three years. In addition to reducing tariffs, the KORUS FTA will assist aerospace manufacturers and exporters by increasing market integration and regulatory transparency, reducing red tape, and expediting customs procedures.

Second, South Korea is America's 7th largest trading partner and 8th largest export market. An enacted free trade agreement with South Korea will help secure our trade position, create American jobs and grow the American economy. The U.S. Department of Commerce estimates that for every \$1 billion in exports, 6,250 manufacturing jobs are created and supported in the United States. The KORUS FTA will increase U.S. merchandise exports to South Korea by as much as \$11 billion, which will translate directly into new American jobs and growth.

A clear path to economic growth and job creation is to forge

strong trade agreements that will maximize our potential to sell U.S. products and services abroad.

The business community can make a difference and help ensure the KORUS FTA is passed by letting our members of Congress know the important benefits.

Upcoming Events:

Membership Meeting and Award Luncheon

When: June 3, 2011
Where: Marvin Comisky
 Confer ence Center
 One Logan Square
 130 North 18th Street
 Philadelphia, Pa 19103



NDIA –DVC Golf Outing & Business networking

When: August 1, 2011
Where: Tavistock County Club
 100 Tavistock Lane
 Haddonfield, NJ 08033



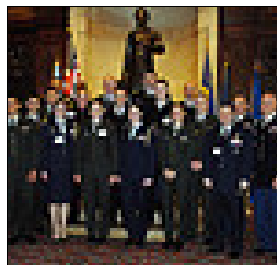
***** Sign up your four-some and sponsorship today. For Additional information please visit our website:**

<http://www.ndia-dvc.org/>



What do you think of this newsletter? How can it be improved? Do you want your company profiled in a future issue? Would you like to contribute a feature article in a future issue? Send me your feedback and suggestions so that we can improve this publication with each issue.

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2011 ROTC Luncheon

Friday, 15 April 2011 was an especially heartwarming day for the Board of Directors and their honored guests; eleven midshipmen and cadets representing the NROTC/ROTC units of area colleges and universities.

The Delaware Valley Chapter of NDIA sponsors this annual luncheon in the historic Lincoln Library of The Union League to honor future officers of our Armed Forces. The honorees are selected from top performers by their Unit Commanders who accompany them for the award presentation.

The initial social hour, followed by the luncheon, presents an outstanding opportunity for the NDIA Board Members to meet these future leaders of our military community and the officers assigned to command the training units.

The guest speaker at this year's event was Colonel Bertrand Ges, U.S. Army, Commander, 72nd Field Artillery Brigade, at Fort Dix, New Jersey. Colonel Ges provided an outstanding challenge for the honorees and all attending to gain full knowledge and capability of the tools and materials that are available whether they be used for war or private industry.

In addition, one of the honorees is selected by the Board to receive the Dr. Sidney Ross Award for exceptional leadership and advancement in science and technology. Mrs. Tybie Ross assisted in this presentation.

The units and the honorees selected this year included:

| | |
|---------------------|---|
| Susan Chinnery | University of Delaware, Air Force ROTC |
| Daniel Crittenden | Widener University, Army ROTC |
| Joseph Diberardinis | Temple University, Army ROTC |
| Laura Eull | Lehigh University, Army ROTC |
| Jacob Fallon | Valley Forge Military Academy and College, Army |

ROTC

| | |
|--------------------|--------------------------------------|
| Courtney Gallagher | St. Joe's University, Air Force ROTC |
| Shane Harris | Drexel University, Navy NROTC |
| Sarah Keating | Drexel University, Army ROTC |
| Michael Lynch | University of Delaware, Army ROTC |
| Nathan Plough | Princeton University, Army ROTC |
| Andrew Wilkinson | Villanova University, Navy NROTC |

The placement of this luncheon in The Lincoln Library with its many historical artifacts present adds to the feeling of patriotic pride in our country and in the strength of our people.

2011 Chapter Board of Directors Directory

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Corporate Members

Visit the web site to see a list of our Chapter Corporate Members:

<http://www.ndia-dvc.org/corplinks.htm>